MECHANICAL ENGINEERING DEPARTMENT
ELECTRICAL DIVISION

Grant of License for Supply, Installation, Commissioning, Operation and Maintenance of 6 Nos. of 100 MT or above owned / hired Mobile Harbour Cranes at Berth No.7 to 9 (panels 46-75) inside Kandla Port for a period of 10 years for handling the cargo on common user basis

TENDER NO. **EL/AC/MHCHIRE/2015**

REPLY / CLARIFICATION TO QUERIES (16.9.2016)

Sr. No.	Condition No.	Condition of the tender	Queries of the prospective bidder	Reply of KPT
1	Section II, 25.1	The validity of the license shall be for a maximum period of ten years from the date of commissioning of crane(s) in respect of a bidder who brings in brand new crane (i.e. crane procured and commissioned after the award of LoI)	License period for new crane to be extended for 17 years (Section II, 25.1)."	Please see Amendment no.1 enclosed.
2	Section III, 4.1	KPT may provide place for parking of the cranes, other than operational area on berth, subject to availability on applicable tariff of KPT.	Parking charges for crane to be levied off. Because the crane is working for Port on royalty basis	Not agreed. Tender condition prevails.
3	Section III, 4.4	Kandla Port will not give any guarantee of traffic/business and shall not take any responsibility of recovering crane hire charges from the users.	Cargo projection for next five years and cargo handled at said berths in last five years	The data available with the Port is provided in Annex.1. The Cargo handled at the berths during the last five years are the actual figures. However, the Cargo Projections for the next five years are as provided by the consultant for only reference of the bidders and cannot be guaranteed.

Sr. No.	Condition No.	Condition of the tender	Queries of the prospective bidder	Reply of KPT
4	Section III, 4.6	The existing practice of deployment of port labour will continue.	Clarification on deployment of labour even though if stevedore engage the HMC	Clause is self explanatory.
5	--	--	Electricity Tariff and substation distance from berths	The electricity charges and the rough sketch showing the distance to substation is enclosed as Annex.2
6	Section IV, 12.1	--	Confirmation on collection of Payment from crane users by Port	In this connection please see earlier clarification/ amendment to clause 12.1. Same is reproduced below: Condition no. 12.1 of Section IV is replaced with the condition that a separate account will be opened by KPT for this project wherein the port user before availing the services will deposit crane hire charges and service tax through CDC. Bank will be instructed by way of an agreement signed by KPT, licensee and the bank that the percentage share of royalty rate quoted by the licensee and the service tax on such royalty amount will be electronically transferred to KPT's designated bank account and then remaining amount will be transferred to licensee's designated bank account. In order to avoid any delay in payment, such electronic transfer will be made on real time basis.

Sr. No.	Condition No.	Condition of the tender	Queries of the prospective bidder	Reply of KPT
7	--	--	Port should give liberty to trade to choose the HMC at said berths	Not agreed. Tender condition prevails.
8	--	--	Tender calling for six cranes for three berths, so Port can allow/fix 2 cranes per one berth instead on rotation basis	Not agreed. Tender condition prevails.
9	--	--	Kindly consider to decrease the EMD Amount. Rs. 29,60,000/- per crane is too high	Not agreed. Tender condition prevails.
10	--	--	Also requesting to provide the details of cargo handled by existing HMC operators for past three years and cargo handled by other stevedores in past three years	The relevant details of cargo handled by existing HMC operators in 2015-16 and 2016-17 upto August is enclosed. (Annex.3)

AMENDMENT NO.1:

Clause no.25.1 (3) is amended to read as follows:

In case of hired crane, the license period shall be limited to the period upto which crane has been hired by the licensee as specified in the hiring agreement and the conditions regarding remaining-life based license period as elaborated in **25.1(1) & (5)** will be applicable.

Following Clause No. (5) is added to Clause No.25.1:

25.1 (5): However, KPT reserves the right to extend the license period beyond the maximum period of 10 years on the same terms and conditions for a further period upto 5 years subject to following conditions:

- the performance of the contractor / crane(s) is satisfactory
- the crane(s) deployed are within their considered life of 17 years.

In case of older cranes, the extension beyond initial license period of 10 years will be for a period upto the date on which the 17 years life of crane expires. If the considered life of 17 years expires during the extended license period, and the licensee is ready to replace the crane(s) with crane(s) of similar criteria specified in the tender, he will be permitted to replace his crane with another crane of similar criteria mentioned in the tender having a balance life to reach 15th year of license, but in no case the maximum license period shall exceed 15 years.

Annex.1

(In Tons)

STATEMENT SHOWING JETTY WISE TONNAGE OF KANDLA PORT TRUST

YEARS / JETTY	2011-12	2012-13	2013-14	2014-15	2015-16
CJ-6	1443481	0	0	0	40647
CJ-7	1574965	2857535	2961088	3052171	3261237
CJ-8	2964081	2069698	1802271	2157472	2032403
CJ-9	4082996	4733488	3422435	1908561	2635517
TOTAL (6 TO 9)	**10065523**	**9660721**	**8185794**	**7118204**	**7969804**

Kandla Port - Traffic Projections

(as provided by consultant- only for reference purposes) in million tons

Commodity	2020	2025		2035	
		base scenario	Optimistic scenario	base scenario	Optimistic scenario
Liquid Cargo					
POL	59	73.7	76.3	84	91.6
Vegetable Oil	4.8	6.5	6.8	10.7	12.2
Mixed chemical	1.6	2.2	2.3	3.6	4.1
Dry and Break Bulk Cargo					
Thermal Coal (Loading)	0	0	0	0	0
Thermal Coal (Unloading)	18.2	23	25.5	38.2	45.6
Coking Coal	0.3	0.5	0.5	0.8	1
Iron Ore	1.3	1.8	1.9	3.1	3.6
Steel	1.6	2.1	2.3	3.8	4.4
Food Grains	2.3	2.5	2.5	3	3
Fertilizers	6.1	7.7	8.1	11.6	12.9
Salt	3.7	4.9	5.1	8.1	9.2
Sugar	2	2.6	2.7	4.3	4.9
Timber log	3.8	5	5.3	8.4	9.5
Gypsum	0.5	0.7	0.7	1.1	1.3
Containers and other Cargo					
Containers (Mn TEU)	0.1-0.6	0.2-0.6	1.2	0.6	3
Others	6.3	8.4	8.9	14.1	15.9
Total (MMTPA)	**120.5**	**150.6**	**167**	**204**	**264**
Conversion Factor Used for Containers Projections: 1 TEU = 15 Tons					

Annex.2

ELECTRICITY CHARGES

Table showing Approved Tariff Structure for FY 2016-17 (HT Connection)

(w.e.f 1ST JUNE, 2016)

6.0 HTP-1 (HT)		
6.1 Demand Charges	*UNIT*	*Rate*
First 500 KVA of billing demand	Rs./KVA/month	125
First 500 KVA of billing demand	Rs./KVA/month	250
Beyond 1000 KVA	Rs./KVA/month	335
Billing Demand in excess of contract demand	Rs./KW/month	425
6.2 Energy Charges		
Upto 500 KVA of billing demand	Rs./unit	5.55
Next 2000 KVA of billing demand	Rs./unit	5.80
Beyond 2500 KVA of billing demand	Rs./unit	5.95
6.3 Time of Use Charges		
Billing Demand upto 500KVA	Rs./unit	0.50
Billing Demand above 500KVA	Rs./unit	0.90

Sr. No.	Particulars	Total Amount
1	HT Electric Connection Charge	Rs. 9,000/-
2	Development Charge Rs.900/- per KVA (Non-refundable) (900X_____=____/-)	
3	Security Deposit Rs.4,305/- per KVA (Refundable) (4305X___=_____)	
	Total:	

Table showing Approved Tariff Structure for FY 2016-17 (LT Connection)

(w.e.f 1ST JUNE, 2016)

As per GERC regulation following charges are to be recovered for giving LTMD connection

1) Registration Charges Rs.100/-

2) Service connection charges
   0 to 2 KW Rs. 3500/-
   2 to 6 KW Rs.6500/-
   6 to 12 KW Rs.12000/-
   12 to 20 KW Rs. 21000/-
   Above 20 KW up to 100 KW Rs.21000/- + Rs.1100/-per KW .

3) S/D Rs.1200/- per KW

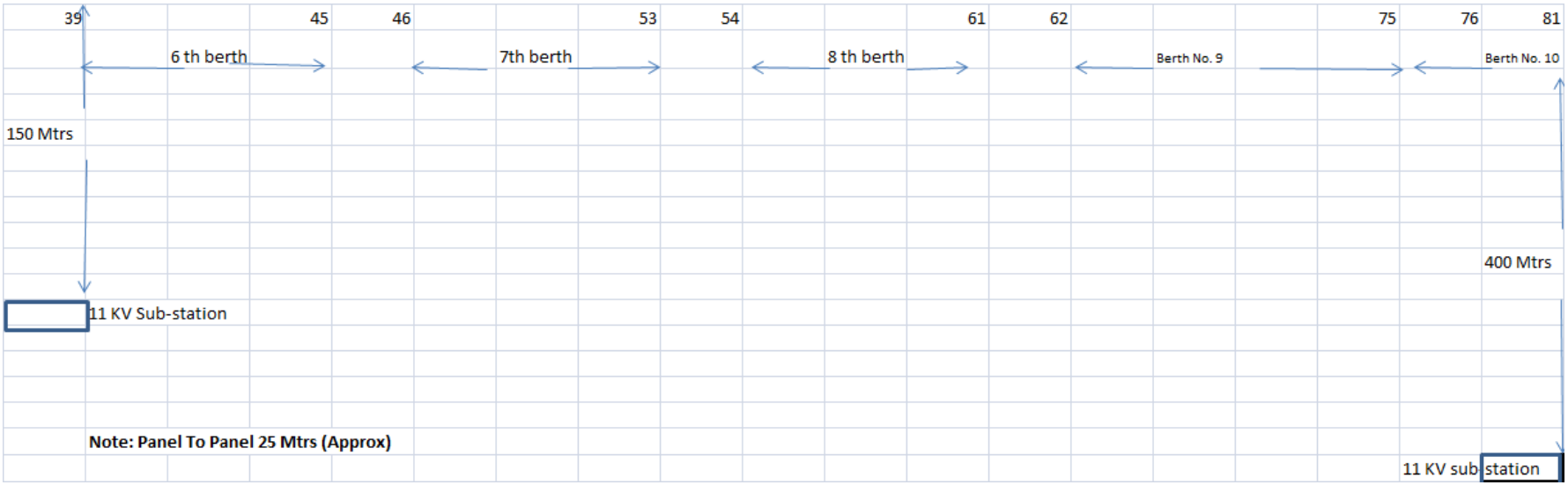
4) Total Actual cost of expenditure incurred for giving this connection from existing point of KPT 's system + 15 % supervision charges.

Billing
Fixed Charges

For 1st 40 KW of Billing demand	Rs.85/KW/Month
For next 20 KW of BD	Rs. 130/KW/Month
For above 60 KW	Rs 200/KW/Month
For Excess of B D	Rs. 250/KW/Month

Energy Charges 555 paisa per unit
E D Charges 25 % of the total Bill

LAYOUT SHOWING THE BERTHS 7 TO 9 (Panels 46 to 75) AND ELECTRICAL SUB-STATIONS



Annex.3

INFORMATION OF YEARLY TONNAGE HANDLED BY PVT. HMC OPERATORS	
	(in Tonnes)
M/s. A.V.Joshi	
2015-16	1112286
2016-17 (UPTO AUG-16)	895684
M/s. Aditya Marine Ltd.	
2015-16	960109
2016-17 (UPTO AUG-16)	453003
M/s. BALAJI	
2015-16	950488
2016-17 (UPTO AUG-16)	445529